

JOHNSON ELECTRIC HOLDINGS LIMITED

FY2010-11 Interim Results

November 2010



innovating motion

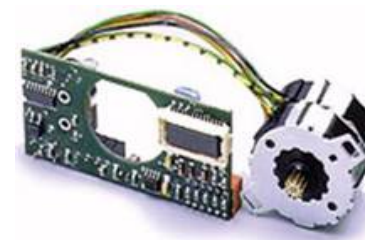
Group Overview

Key Financial Highlights

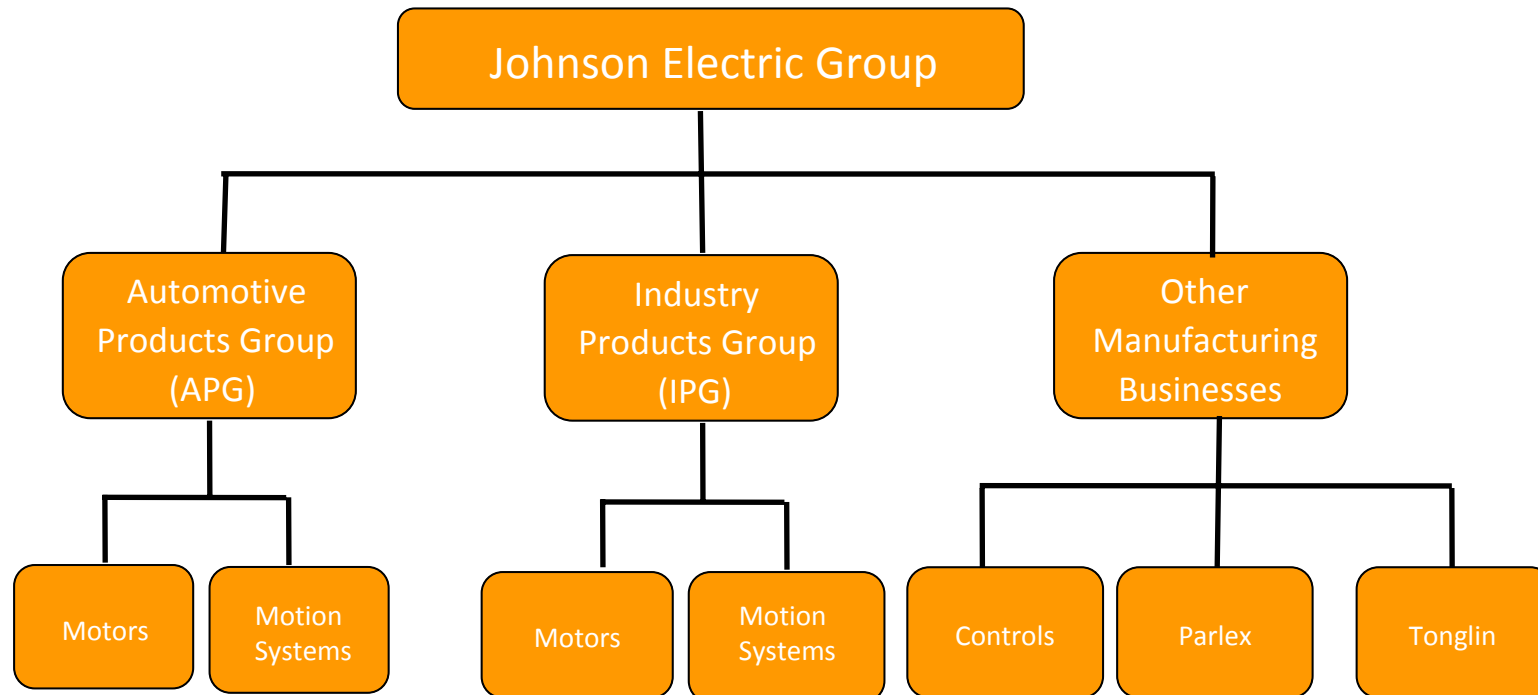
Operational Results

Outlook

Appendix



JOHNSON ELECTRIC GROUP OVERVIEW



Johnson Electric (JE) is one of the world's largest providers of motion solutions for the automotive, industrial, consumer & medical markets. JE has shipped billions of motion products for hundreds of different applications to more than thirty countries. The Group has an annual production capacity of over one billion motors and motion subsystems

JE has about forty one thousand employees and subcontract workers in twenty three countries, with the majority of the workforce engaged in production activities in China. Engineering centers are located in Hong Kong, Germany, Switzerland, UK, Italy, Japan, China, Israel and in the USA

JOHNSON ELECTRIC GROUP OVERVIEW

- ◆ Actuators, motors, switches
- ◆ Capacity of
 - 3 million motors & actuators / day
 - 15 million switches / month
- ◆ Vertically integrated manufacturing
- ◆ 41,000 employees and subcontract workers in 23 countries



OUR BRAND PROMISE

“To be the world’s definitive provider of innovative and reliable motion systems”

“The Safe Choice”

- ◆ Total quality assurance and reliability
- ◆ Commitment to customer success at all levels in the organization
- ◆ Assurance of supply & on-time delivery worldwide
- ◆ 24/7 global logistics support
- ◆ Financial strength and long standing supplier relationships

“Technology Leadership”

- ◆ Differentiation with innovative motion products
- ◆ Technology roadmaps for multiple technologies
- ◆ Collaborative design and productizing process
- ◆ Product life cycle support from creation to end-of-life
- ◆ Quality & reliability / designed-in

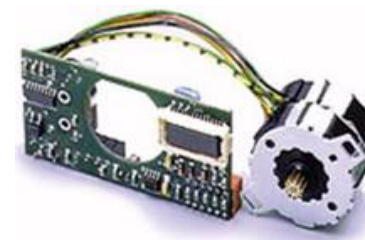
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FINANCIAL HIGHLIGHTS

<i>US\$ million</i>	Six months ended	
	30th Sep 2010	30th Sep 2009
Sales	1,030.6	811.7
Operating profit	124.0	33.0
Profit attributable to shareholders	92.9	14.6
EBITDA	165.6	75.9
Free cash flow from operations*	86.9	122.2

<i>US\$ million</i>	30th Sep 2010	31st Mar 2010
Cash	385.8	367.1
Debt (Total borrowings)	(404.3)	(408.7)
Total equity	1,280.0	1,166.6

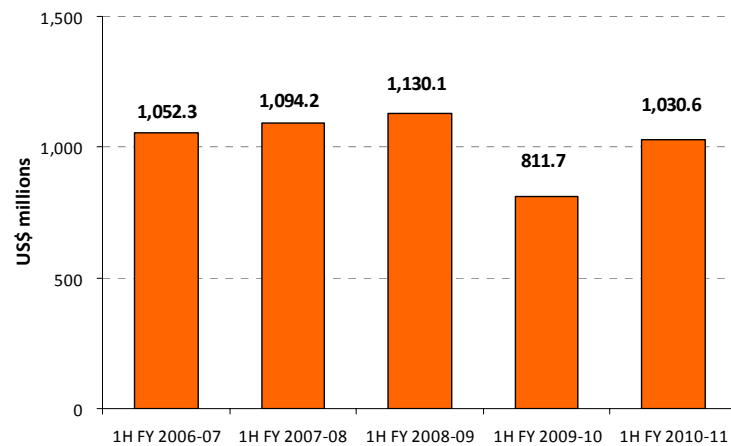
Financial ratios (LTM basis)

Debt to EBITDA	1.4	2.1
Interest coverage	19.5	12.4
Free cash flow from operations to debt	45%	53%
Debt to capital (Total equity + debt)	24%	26%

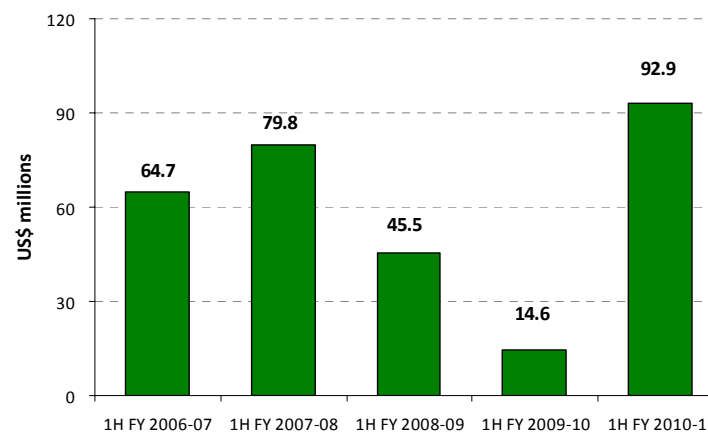
*Net cash generated from operations plus interest received, less CAPEX net of proceeds from sale of assets

FINANCIAL PERFORMANCE

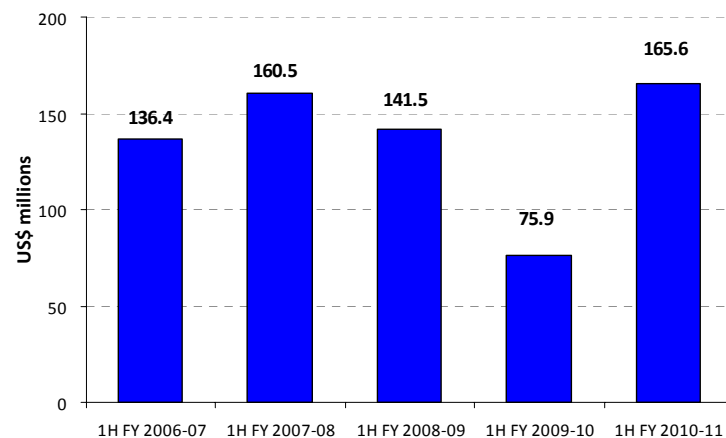
Sales



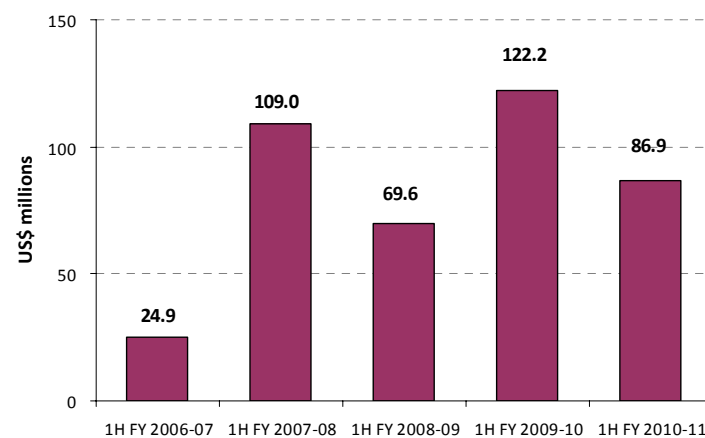
Profit Attributable to Shareholders



EBITDA



Free cash flow



HALF YEAR RESULTS - HIGHLIGHTS

- ◆ Sales of US\$1,030.6 million
- ◆ Gross margin increased from 26.6% to 28.7%
- ◆ Operating profit increased 2.8 times, from US\$33.0 million to US\$124.0 million
- ◆ Profit attributable to shareholders increased from US\$14.6 million to US\$92.9 million
 - EPS: from 0.4 US cents per share to 2.54 US cents per share
- ◆ Interim dividend of 3 HK Cents per share (0.39 US Cents per share)

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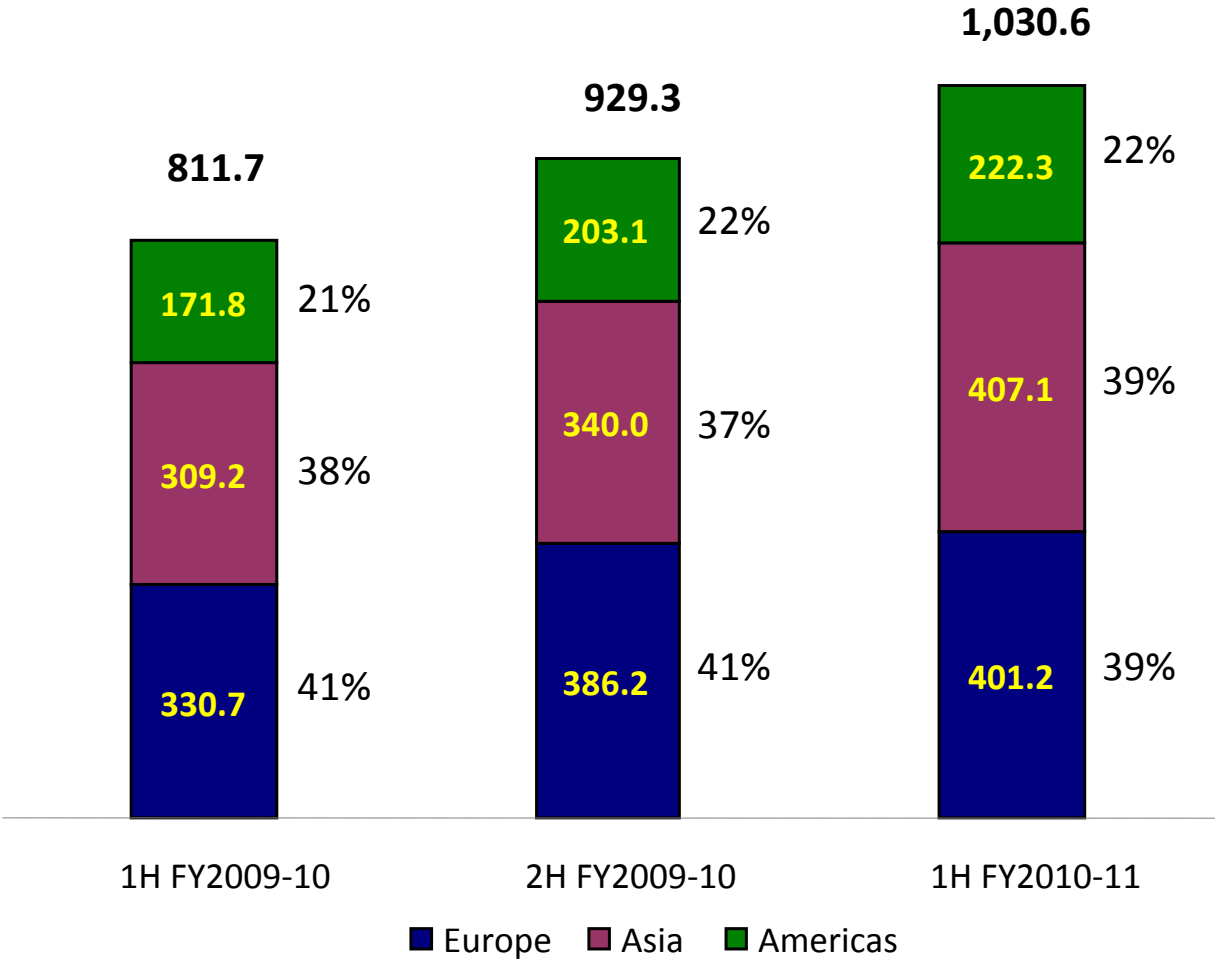


PROFIT & LOSS – 1H FY2010-11 vs. 1H FY2009-10

US\$ million	Six months ended		Increase/ (Decrease) in profit
	30th Sep 2010	30th Sep 2009	
Sales	1,030.6	811.7	218.9
Gross profit	295.9	215.9	80.0
<i>Gross margin %</i>	28.7%	26.6%	2.1%
Other income & gains/(losses)	-	(1.2)	1.2
Selling and administrative expenses ("S&A")	(171.9)	(167.7)	(4.2)
<i>S&A %</i>	16.7%	20.7%	(4.0%)
Operating profit before restructuring	124.0	47.0	77.0
Restructuring provision & asset impairments	-	(14.0)	14.0
Operating profit	124.0	33.0	91.0
<i>Operating margin %</i>	12.0%	4.1%	7.9%
Finance costs, net	(3.9)	(3.1)	(0.8)
Share of profits/(losses) of associated companies	-	(0.2)	0.2
Profit before income tax	120.1	29.7	90.4
Tax expenses	(22.0)	(10.4)	(11.6)
<i>Effective tax rate %</i>	18%	35%	(17%)
Profit for the period	98.1	19.3	78.8
Non-controlling interests	(5.2)	(4.7)	(0.5)
Profit attributable to shareholders	92.9	14.6	78.3

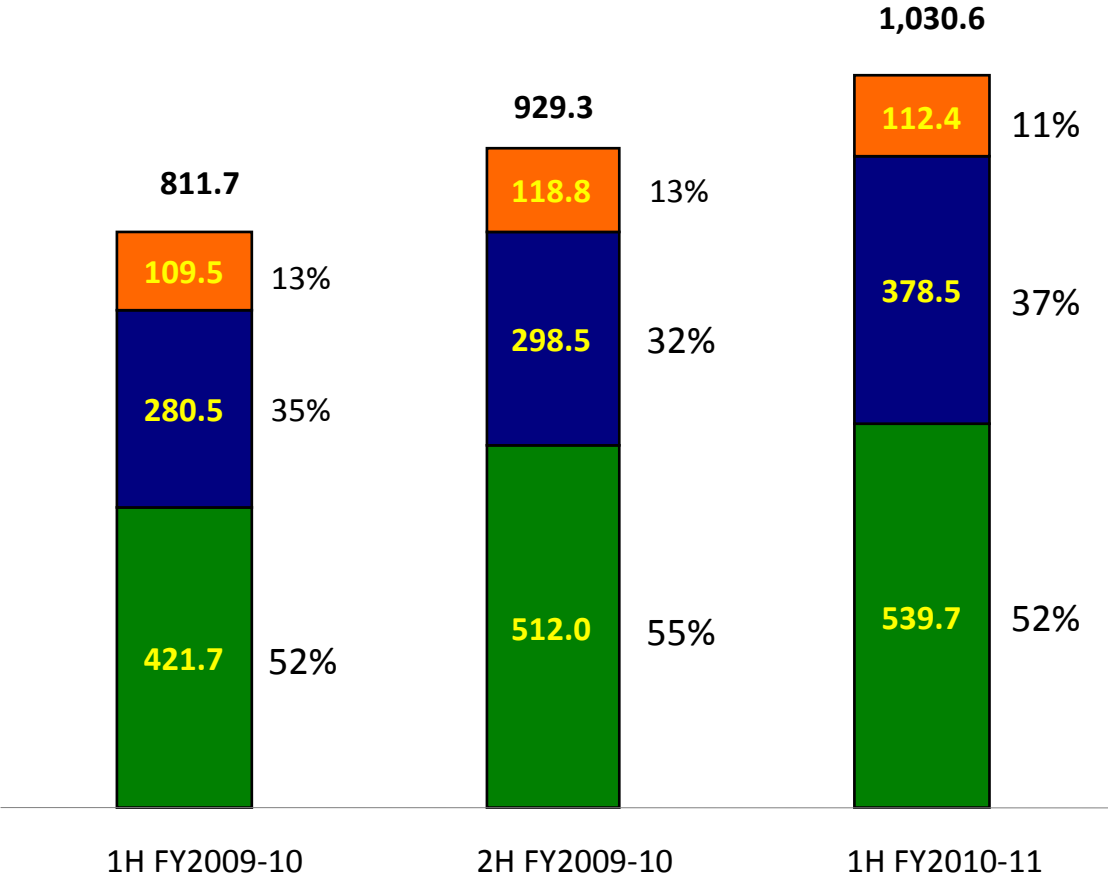
GROUP SALES BY GEOGRAPHY

US\$ million



GROUP SALES BY LINE OF BUSINESS

US\$ million



■ Automotive ■ Industry ■ Other Mfg & Trading

APG APPLICATIONS

Power Train Cooling

- Cooling Fan Module
- Electronic Speed Control
- Circulation Pump

Steering

- Steering Wheel Lock

HVAC

- HVAC Blower
- Climate Control
- Climate Control Actuator

Window Lift & Sunroof

- Window Lift
- Sunroof Control

Power Closure Systems

- Door Close Assist
- Latching / Cinching
- Switch
- Power Lift Gate

Washer / Wipers

- Headlamp Washer
- Washer Pump
- Windscreen Wiper

Mirrors

- Mirror Actuator
- Mirror Adjuster
- Power Folder

Door Lock

- Central Door Lock
- Child Lock

Lighting

- Adaptive Front-lighting
- Headlamp Adjuster

Braking

- Electric Parking Brake
- Anti-lock Braking System

Engine Management

- Electronic Throttle Control
- Exhaust Gas Recirculation
- Air Pump
- Fuel Pump

Suspension

- Suspension Leveling

Seating

- Headrest Adjuster
- Seat Adjuster
- Lumbar Support

Transmission

- Automatic Manual Transmission
- Dual Clutch Transmission

IPG APPLICATIONS

**Building
Automation
& Security**



**Power
Equipment**



**Business
Machines**



Personal Care

**Camera
and Optical**



Medical

**Food
and Beverages**



**Home
Entertainment
& Gaming**

**Home
Technologies**

**Industrial
Automation**



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HALF YEAR RESULTS OVERVIEW – APG SALES

- ◆ Expansion in demand by OEMs in fast growing emerging markets
- ◆ Market share gained from new product launches
- ◆ Increasing demand of power closure systems, power seat adjustments and climate control motion systems in all types of vehicles
- ◆ Increased preference for fuel efficient vehicles driving demand for engine air, fuel management and transmission application products
- ◆ Growth in demand for safety focused products (e.g. for anti-lock braking systems, electronic stability control and electric parking brakes applications)

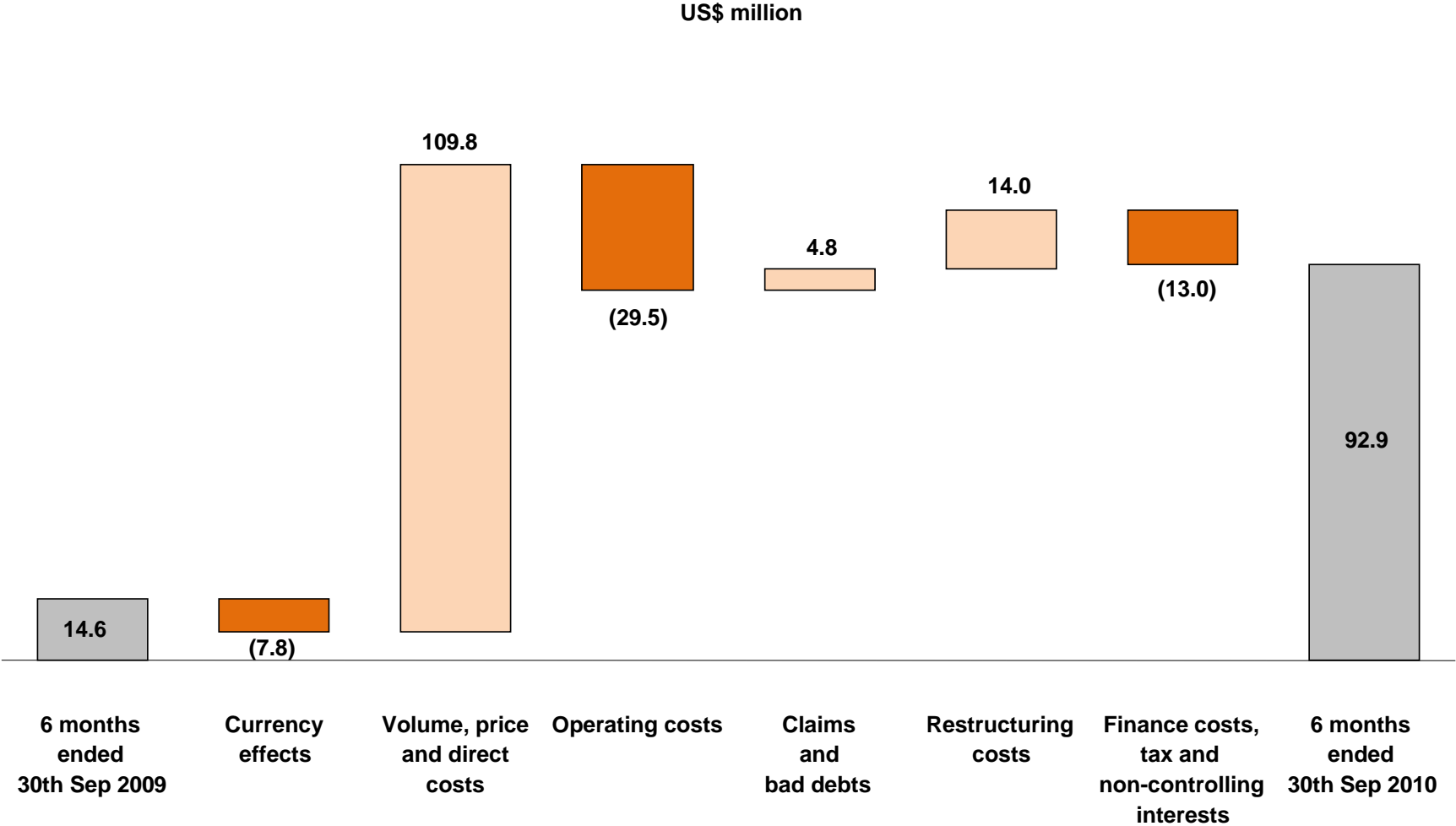
HALF YEAR RESULTS OVERVIEW – IPG SALES

- ◆ Rebound across all products and significant inventory restocking activities
- ◆ Increased demand for consumer products for food preparation, floor care, personal care applications, gaming and household appliances
- ◆ Launch of higher-power-density motors and new products in the lawn and garden products segment
- ◆ Penetrated new markets for electrical and gas metering systems
- ◆ Continued to focus on energy efficient products as well as products with higher density to reduce size and weight

HALF YEAR RESULTS OVERVIEW – OTHER MANUFACTURING SALES

- ◆ Controls
 - Increased market share in the infrastructure automation segment aided by recovery in demand for industrial machine applications
- ◆ Tonglin Precision Parts
 - Sales growth due to the merger of China AutoParts with Tianxi Auto Parts in July 2009
- ◆ Parlex
 - Sales were flat compared to the same period last year

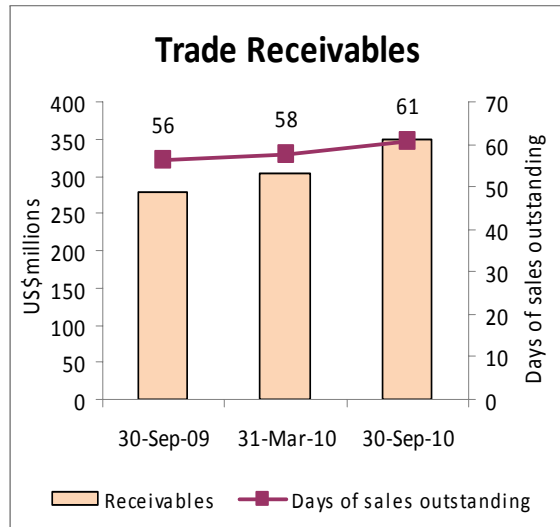
CHANGES IN PROFIT ATTRIBUTABLE TO SHAREHOLDERS



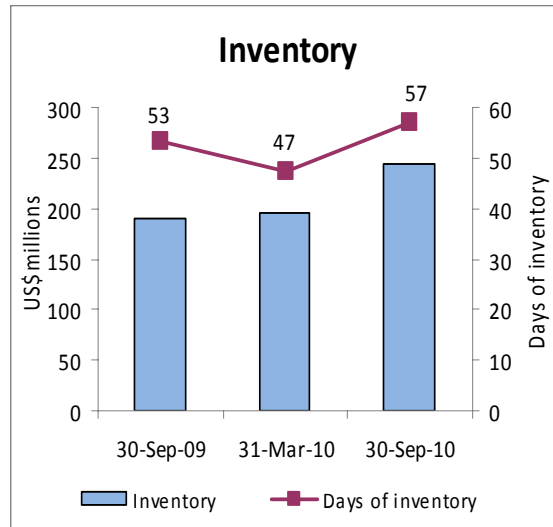
FREE CASH FLOW FROM OPERATIONS

US\$ million	Six months ended	
	30th Sep 2010	30th Sep 2009
Operating profit	124.0	33.0
Depreciation, amortisation and associates	41.6	42.9
EBITDA	165.6	75.9
Other non-cash items in profit before tax	4.5	4.3
Working capital change	(33.9)	64.6
Cash flows from operating activities	136.2	144.8
Tax paid	(9.6)	(5.9)
Interest paid	(4.9)	(3.5)
Net cash generated from operating activities	121.7	135.4
Interest received	1.7	1.2
Capital expenditure	(38.9)	(14.8)
Proceeds from disposal of fixed assets	2.4	0.4
Free cash flow from operations	86.9	122.2

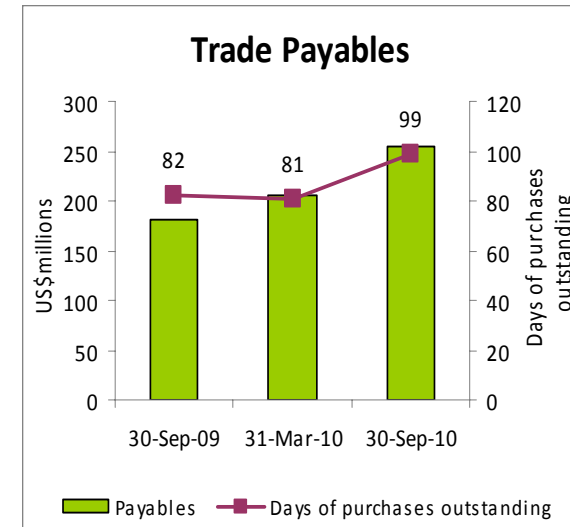
WORKING CAPITAL



- Days sales outstanding increased from 58 to 61 days

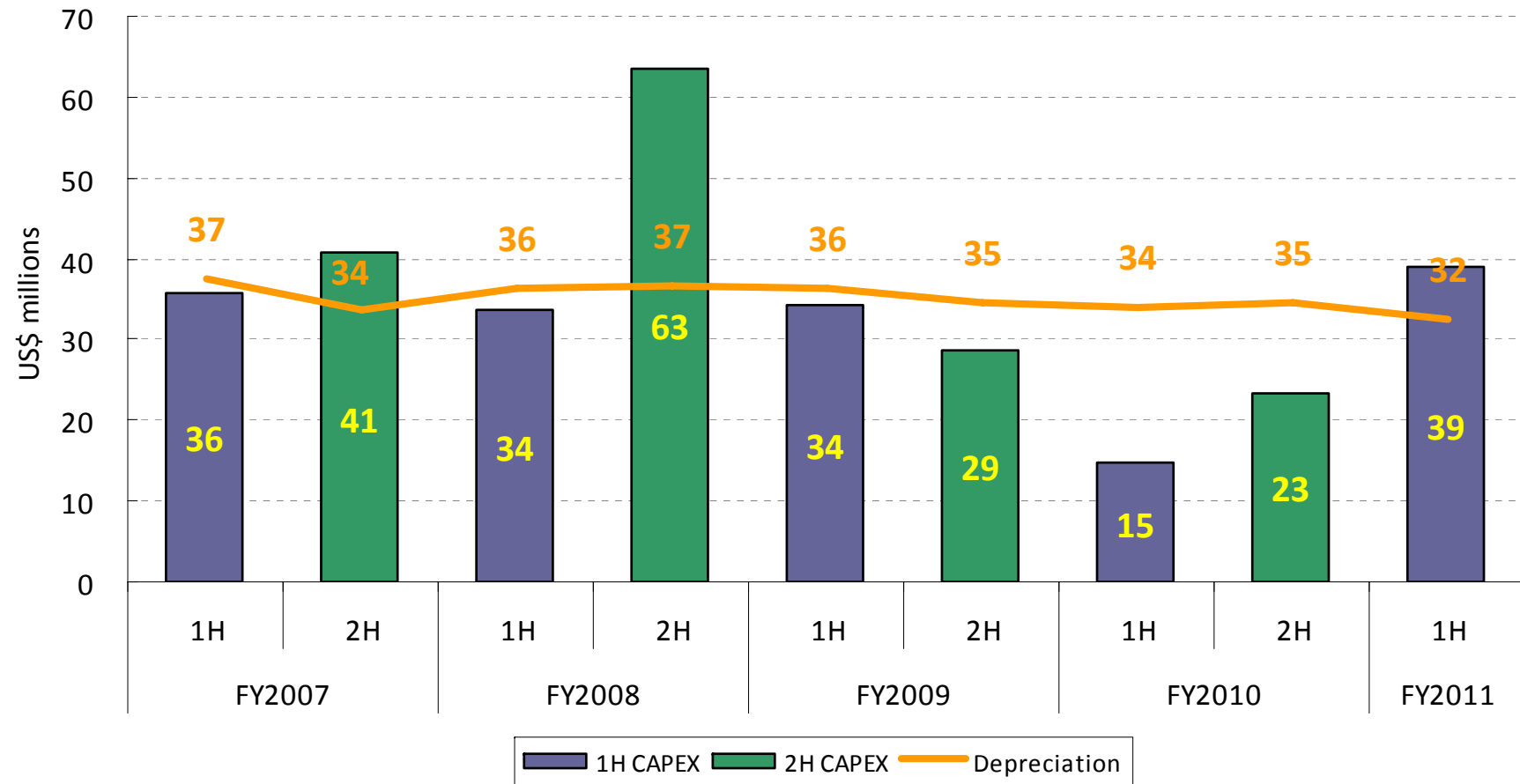


- Inventory days increased from 47 to 57 days



- Days purchases outstanding increased from 81 to 99 days

CAPITAL EXPENDITURE



DIVIDEND

In consideration of the improved operating environment and profitability of the Company, the Directors have determined that a resumption of interim dividend payments is appropriate and have today declared an interim dividend of 3 HK Cents, equivalent to 0.39 US Cents per share payable on 6th January 2011 to shareholders registered on 5th January 2011.

Chairman's Statement
29th November, 2010

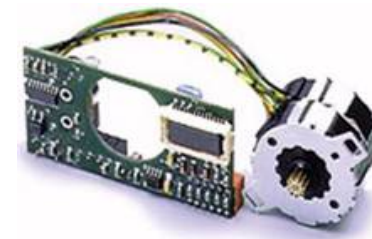
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MARKET OUTLOOK

- ◆ In most developed economies, households are reluctant to spend while unemployment remains high and property values are depressed
- ◆ Businesses benefiting from higher export sales to developing markets are still apparently hesitant to invest
- ◆ Part of the recovery in demand has been driven by restocking, at some point we should expect a softening in sales volumes
- ◆ The imposition of government-directed austerity measures in several European countries will likely also have a negative impact on consumer sentiment for some time to come

OUTLOOK FOR JOHNSON ELECTRIC

- ◆ The prevailing global macro economic picture is mixed and difficult to predict and to the seasonality of some of our businesses
- ◆ We are cautious regarding the near term financial outlook and we project
 - Second half sales to be slightly lower
 - Labour costs in China and commodity prices are increasing
- ◆ We are now fitter and well-placed to continue to win a substantial share of business in the global motion systems industry

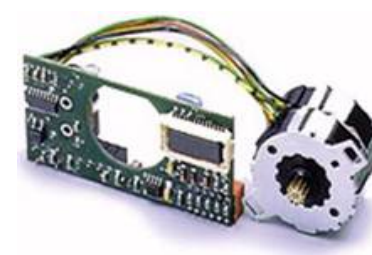
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GLOBAL SALES & SUPPORT OFFICES

- ◆ Austria
- ◆ Belgium
- ◆ Brazil
- ◆ Canada
- ◆ China
- ◆ France
- ◆ Germany
- ◆ Hong Kong
- ◆ India
- ◆ Italy
- ◆ Israel
- ◆ Japan
- ◆ Korea
- ◆ Netherlands
- ◆ Singapore
- ◆ Switzerland
- ◆ UK
- ◆ USA



GLOBAL ENGINEERING CENTERS

- ◆ **China**
- ◆ **Germany**
- ◆ **Hong Kong**
- ◆ **Italy**
- ◆ **Israel**
- ◆ **Japan**
- ◆ **Switzerland**
- ◆ **UK**
- ◆ **USA**



WORLDWIDE MANUFACTURING

- ◆ Argentina
- ◆ Brazil
- ◆ China
- ◆ France
- ◆ Germany
- ◆ Hungary
- ◆ India
- ◆ Italy
- ◆ Israel
- ◆ Poland
- ◆ Switzerland
- ◆ UK
- ◆ USA



APPENDIX – NEW PRODUCTS

APG - ABS MOTORS



"Technology Leadership"

- Fuel saving (low weight)
- Compact design
- Wide performance range

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



The Safe Choice for Anti-Lock Braking Systems (ABS)



■ Standard
Weight: 950 g

■ Compact
Weight: 650g

■ Power Density
Weight: 168g

For more information, contact us at sales@johnsonelectric.com
www.johnsonmotor.com & www.johnsonelectric.com

APG - CFM + MOTORS



"Technology Leadership"

- Fuel saving (low weight)
- Efficient engine cooling (variable speed)
- Long life (electronic commutation)

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



Fuel Efficient & Long Life Cooling Fan Modules



■ Brushless Motors



■ Standard Motors



■ High Power Density Motors

For more information, contact us at sales@johnsonelectric.com
www.johnsonmotor.com & www.johnsonelectric.com



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APG - SEAT MOTORS



"Technology Leadership"

- Fuel saving (low weight)
- High power density
- Wide torque range

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



High Power Density Motors for Seating Systems



■ Motors

■ Systems

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APG - WINDOW LIFT



"Technology Leadership"

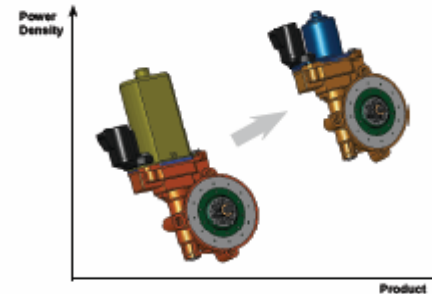
- Fuel saving (low weight)
- Compact design
- Anti-pinch features

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



Compact Gear Motors for Window Regulators



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APG - ACTUATORS



"Technology Leadership"

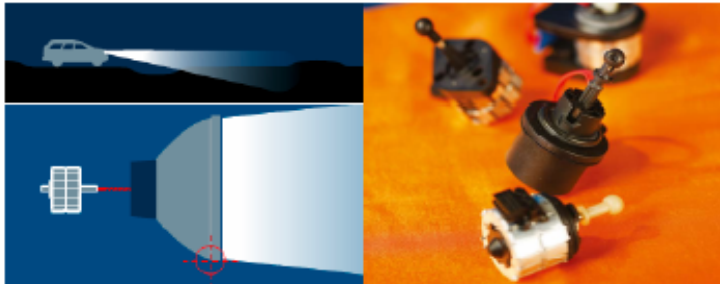
- Technology standards
- Compact performance
- Low noise

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



saia-burgess Actuators for Climate Control



saia-burgess Actuators for Adaptive Lighting

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APG - DOOR LOCKS



"Technology Leadership"

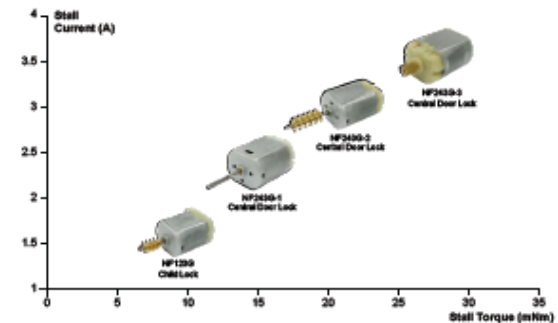
- Customized motion solutions
- High stall torque & low cogging torque
- Advanced EMC suppression

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



The Motor Technology Standard for Automotive Door Locks



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APG - WASHER PUMPS

APG - STEERING WHEEL LOCKS



"Technology Leadership"

- Customized motion solutions
- High efficiency pump platforms
- Advanced EMC suppression

"The Safe Choice"

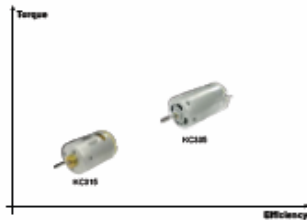
- Reliability designed-in
- Continuous product Innovation
- Assurance of supply and delivery



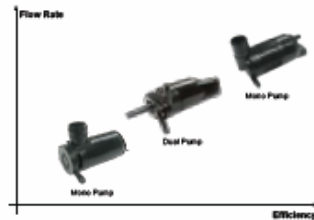
The Motor Technology Standard in Automotive Washer Pumps



Washer Pump Motor Platforms



Customized Washer Pumps



For more information, contact us at sales@johnsonelectric.com
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"Technology Leadership"

- High power density for compact package
- Quiet operation
- High stall torque for all working conditions

"The Safe Choice"

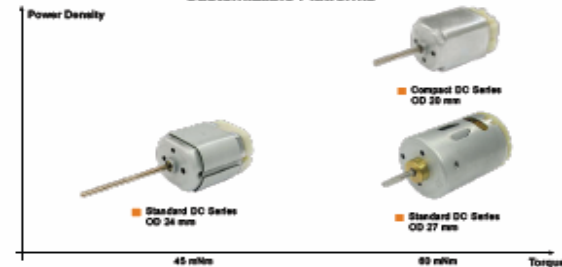
- Reliability designed-in
- Continuous product Innovation
- Assurance of supply and delivery



High Power Density Motors for Steering Wheel Locks



Customizable Platforms



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APG - LUMBAR SUPPORT



"Technology Leadership"

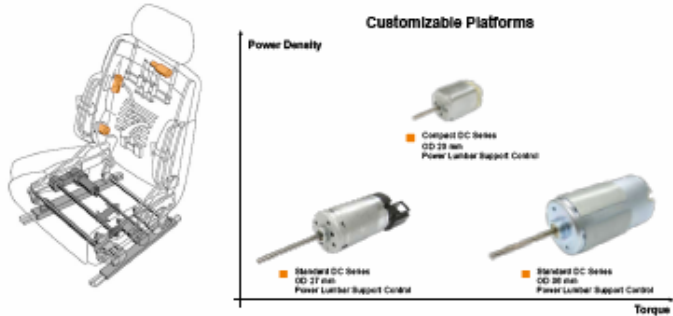
- Customizable motion platforms (Power & Pneumatic)
- High power density for compact packaging
- Advanced EMC suppression

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



Compact Motor Designs for Lumbar Support Systems



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ECO MOTION



"Technology Leadership"

- High efficiency motors
- High power density
- Low weight

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



Our Symbol for Eco Friendly Solutions

- Fuel Saving
- Carbon Footprint Reduction



- ELV Directive/RoHS Compliance
- Raw Material Efficiency



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IPG - BLENDING



"Technology Leadership"

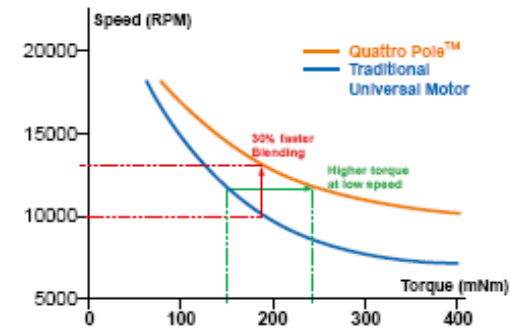
- Higher power and torque for kitchen blenders
- Faster blend time for bar blenders
- Smaller footprint with improved power

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



Powerful & Efficient Quattro-Pole Motors for Faster Blending



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IPG – HEATING SYSTEMS



"Technology Leadership"

- Industry's 1st détente torque product line
- Most stable détente torque
- Humidity resistant design

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



Precision Motors & Valves for Heating Systems

■ Détente Torque EC Motors



■ Gas Valve Cartridges



■ Linear Actuators & Stepper Motors



■ Water Valve Cartridges



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IPG – WASHING MACHINES

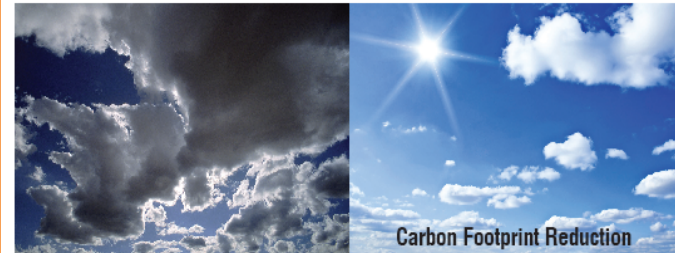


"Technology Leadership"

- Application specific designs
- Carbon footprint reduction
- Pumps, motors, switches

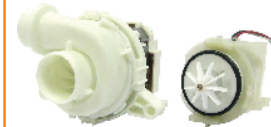
"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



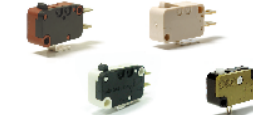
Efficient Pumps & Precision Switches for Dishwashers & Washing Machines

■ Brushless Motor Pumps



- Circulation & drain pumps
- Lower carbon footprint (efficiency)
- Quieter & smaller
- Speed control

■ Miniature X3 Switches



- Low current version
- High current version
- High temperature version
- 3mm gap version

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www.johnsonmotor.com & www.saia-switch.com



IPG - HAIRDRYERS



"Technology Leadership"

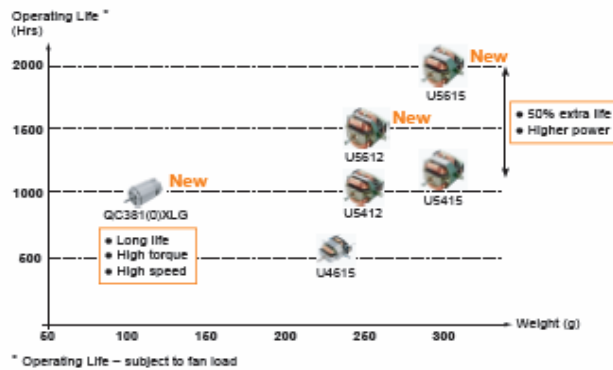
- More power and longer life in new AC motors
- Low weight DC motor with professional performance
- Full product line for high power, long life & low weight

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



Long Life, Lightweight & Powerful Motors for Hairdryers



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www.johnsonmotor.com

IPG - LEAF BLOWERS



"Technology Leadership"

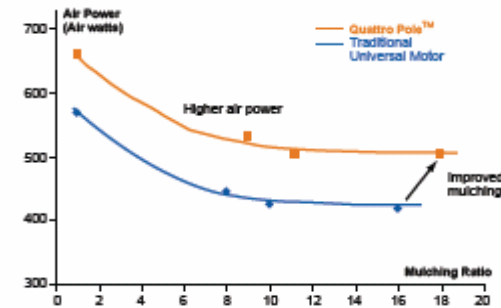
- Higher power in a lower weight package
- Higher air power with improved mulching / shredding
- Energy efficiency

"The Safe Choice"

- Reliability designed-in
- Continuous product innovation
- Assurance of supply and delivery



Powerful & Lightweight Quattro-Pole Motors for More Efficient Leaf Blowers



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www.johnsonmotor.com



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Words such as “outlook”, “expects”, “anticipates”, “intends”, “plans”, “believes”, “estimates”, “projects”, variations of such words and similar expressions are intended to identify such forward-looking statements. Such forward looking statements involve known and unknown risk, uncertainties and other factors which may cause the actual results or performance of Johnson Electric to be materially different from any future results or performance expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding Johnson Electric’s present and future business strategies and the political and economic environment in which Johnson Electric will operate in the future.