

JOHNSON ELECTRIC HOLDINGS LIMITED

FY2020/21

**December 2020 Quarter
Business Update**



... innovating motion ...

Disclaimer

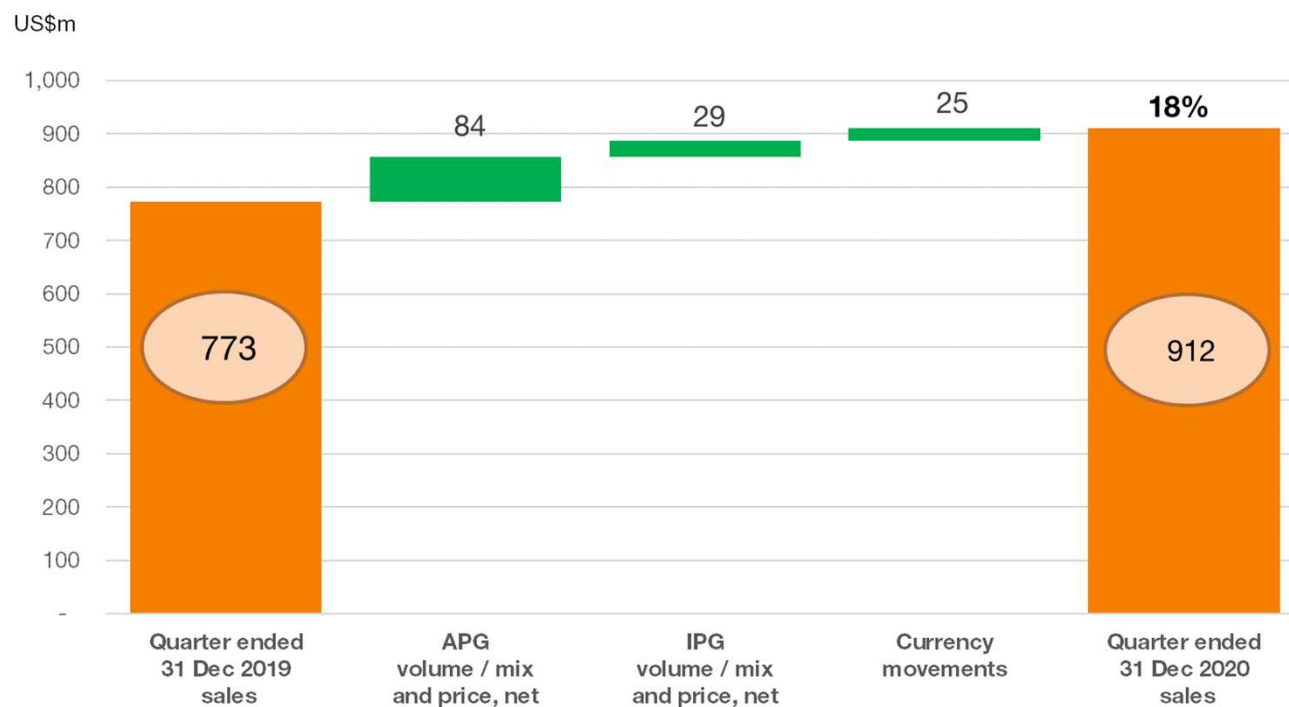
This presentation contains certain forward looking statements with respect to the financial condition, results of operations and business of Johnson Electric and certain plans and objectives of the management of Johnson Electric.

Words such as “outlook”, “expects”, “anticipates”, “intends”, “plans”, “believes”, “estimates”, “projects”, variations of such words and similar expressions are intended to identify such forward-looking statements. Such forward looking statements involve known and unknown risk, uncertainties and other factors which may cause the actual results or performance of Johnson Electric to be materially different from any future results or performance expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding Johnson Electric’s present and future business strategies and the political and economic environment in which Johnson Electric will operate in the future.

Sales Movements

Quarter ended 31 Dec 2020

Sales growth accelerated in the third quarter across all businesses resulting in an 18% increase in sales compared to the same quarter in the prior year

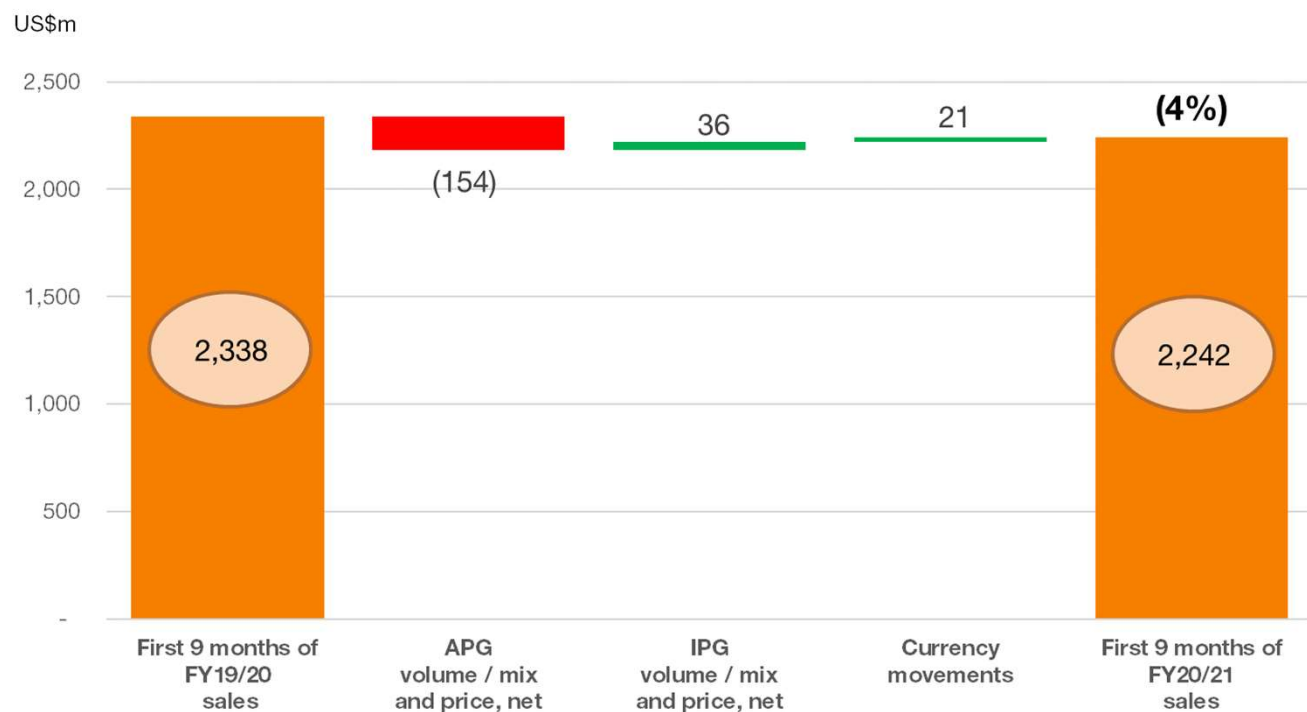


Note: Numbers do not add across due to the effect of rounding

Sales Movements

Year-to-Date December 2020

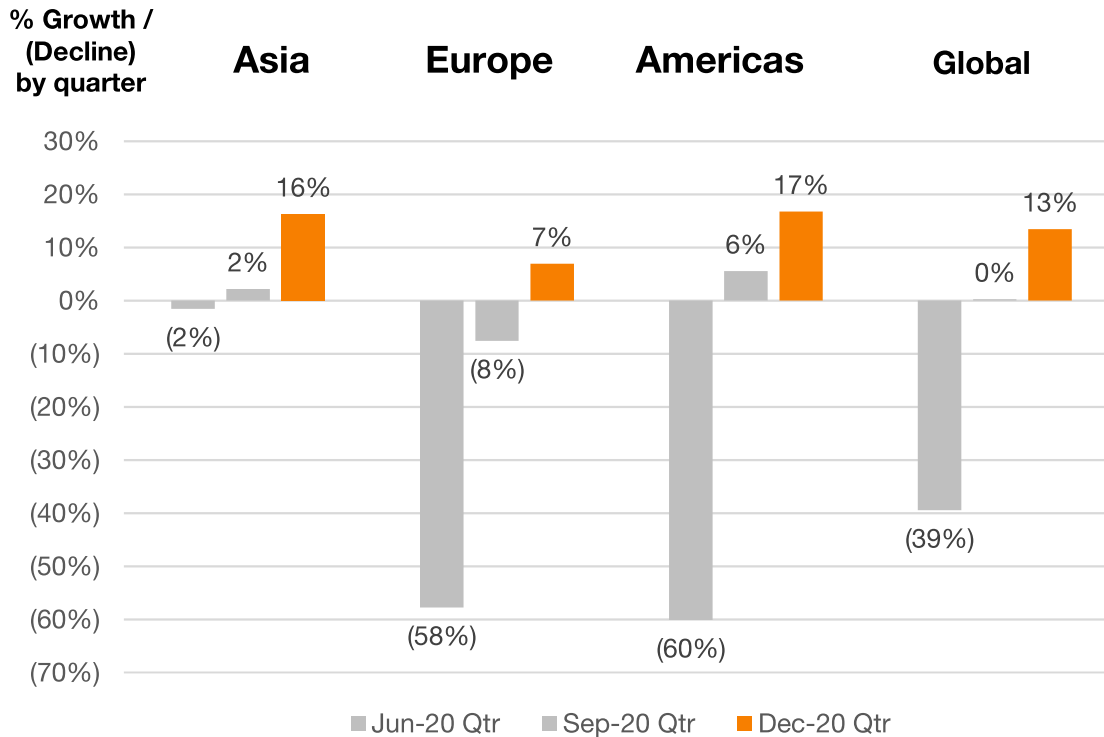
Recovery in sales in the second quarter gathered momentum in the third quarter, largely mitigating the deep pandemic-driven decline in the first quarter



Note: Numbers do not add across due to the effect of rounding

APG Quarterly Sales Movements

COVID-19 sharply reduced APG's sales in the 1st quarter, particularly in Europe and the Americas. The Group subsequently experienced a significant recovery in demand



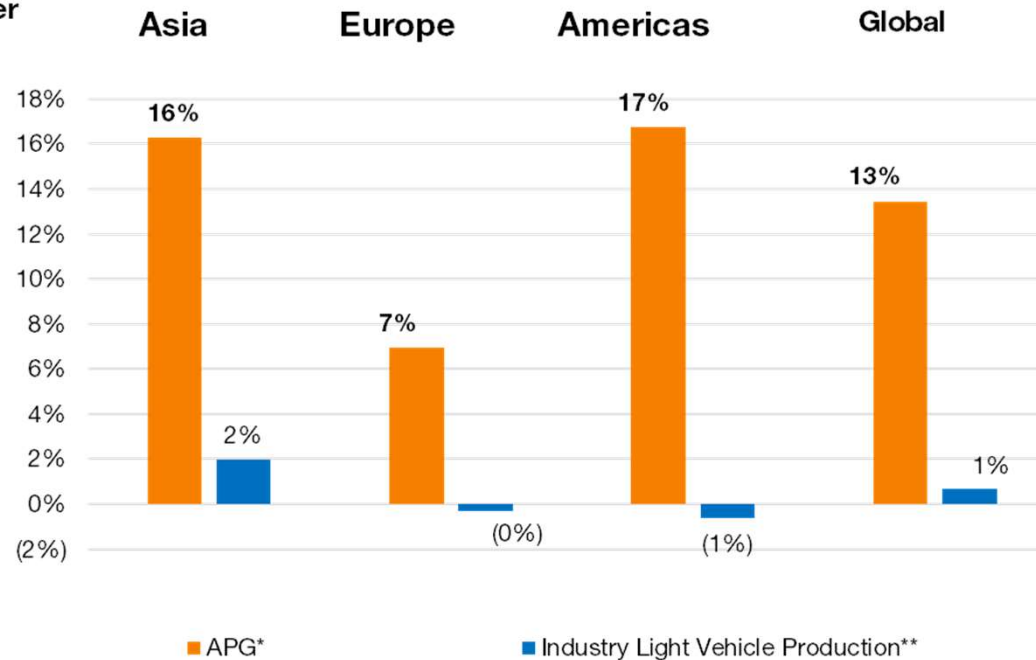
Note:

APG sales movements % excludes currency impact

APG Sales Growth vs Light Vehicle Production – Dec 2020 Quarter

APG's sales growth of 13% significantly outperformed the light vehicle production growth of 1% in the quarter ended 31 Dec 2020

% Growth / (Decline)
DEC 2020
Quarter



Note:

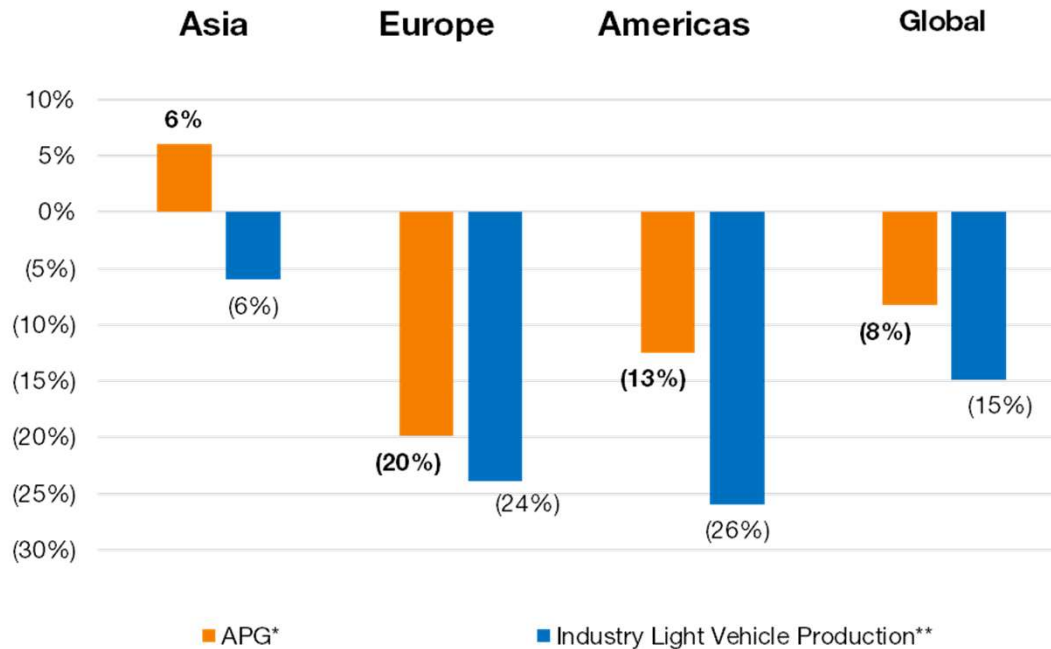
* APG sales movements
% excludes currency
impact

** Source: IHS

APG Sales Growth vs Light Vehicle Production – YTD Dec 2020

APG's global sales outperform – APG declined by 8% whereas light vehicle production declined 15% in the nine months ended 31 Dec 2020

% Growth / (Decline)
DEC 2020
YTD



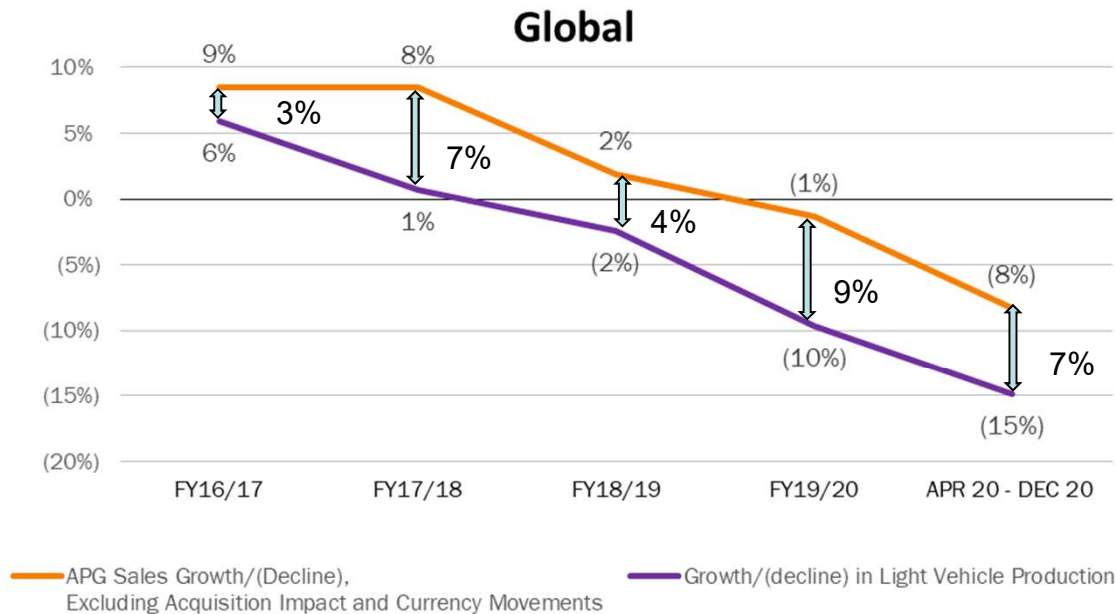
Note:

* APG sales movements
% excludes currency
impact

** Source: IHS

APG Sales Trend vs Light Vehicle Production

APG has consistently outperformed light vehicle production for several successive years



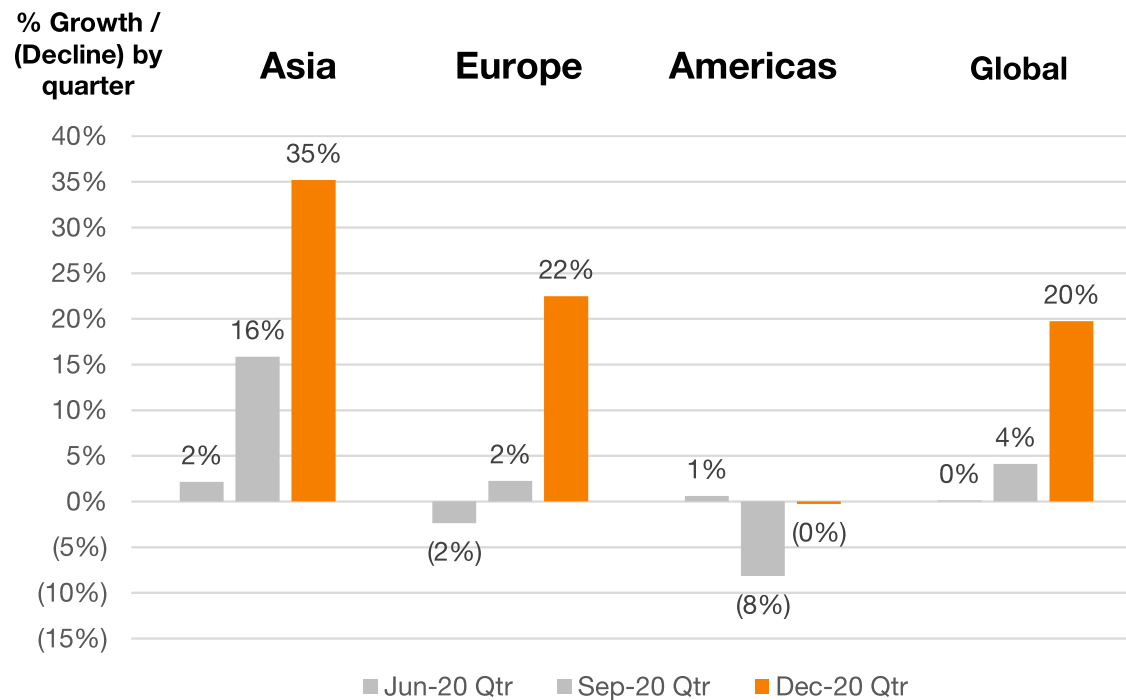
Note:

* APG sales movements % excludes currency impact

** Source: IHS

IPG Quarterly Sales Movements

While COVID adversely impacted certain customers and market segments, overall, IPG benefited significantly from changes in consumer behaviour and expenditure



Note:

* IPG sales movements % excludes currency impact

** Source: IHS

Chairman's Comments on Sales Outlook

“The strong recovery in demand that we experienced during the second quarter continued in the third quarter – with sales levels in both APG and IPG running well ahead of the third quarter in the prior year.

Although there remains some uncertainty as to how the upsurge in COVID-19 in many Western countries could impact business activity and consumer confidence, the Group is presently on track to deliver full-year total sales close to the level achieved in the prior financial year.

This would represent a very satisfactory achievement given the fact that such a large portion of Johnson Electric's operations was either shutdown or significantly constrained during the first two months of the current financial year.”

Supplemental Information

Currency Rates

US\$21M currency movements in sales, mainly from changes in average exchange rates for the Euro and the Chinese Renminbi against the US Dollar

USD	FY2020/21	FY2019/20	
Average Exchange Rate	APR-DEC	APR-DEC	
USD per EUR	1.154	1.114	EUR strengthen 3.6%
CNY per USD	6.874	6.945	CNY strengthen 1.0%

Source: Bloomberg daily rates